ONIT ONE EXCELLENCE

ONIT 2024 AGM

Keep Moving Forward

10th Anniversary

8:30 – 9:00	AM	Doors Open/Registration & Sign In/Light Breakfast
9:00 – 9:15	AM	Musical Welcome/Videos/Pictures/Agent pictures (for badges)/ Tablet check ups
9:15 – 9:45	AM	Sales Breakout: Manager/Mindset/Sales Fundamentals/Role-Playing **OPTIONAL ATTENDANCE**
10:00 – 10:30	AM	Welcome to the 2024 AGM **Theme: "Keep Moving Forward"** Review of Agenda/Opening Talk "Then and Now"
10:30 – 10:35	AM	ONIT One Award Winner
10:35 – 10:55	AM	Speaking with Confidence
10:55 – 11:00	AM	Sales Recognition & Promotion
11:00 – 12:20	AM PM	Breakout Session AM • Supply • Making more money Building the Dream • Understanding Commissions/ASSK • Sales (Inside)
12:25 – 12:35	PM	DANCE OFF - $100 cash prize
12:35 – 01:00	PM	Lunch/Videos/Slides
01:00 – 01:20	PM	Fireside Chat w/Tim Mulcahy & David Balaban
01:20 – 01:30	PM	Creating New Opportunities
01:35 – 02:50	PM	Breakout Session PM • Simply the Best/Service Excellence • Ask the CEO • Sales Topic (Outside) • Human Resources
03:00 – 03:20	PM	Sales Superstar Awards/Presentation
03:20 – 03:40	PM	Break
03:40 – 03:45	PM	10-Year Award Winners
03:45 – 04:15	PM	The Next 10 Years/Silent Visualization
04:15 – 04:30	PM	Closing Remarks
04:35 – 06:30	PM	Reception - Azure

ONTARIO WHOLESALE ENERGY GAS & ELECTRIC

WESTERN WHOLESALE ENERGY GAS & ELECTRIC INC.

CANADIAN WATER SAVINGS INC.

Saturday, June 08, 2024,
8:30 am – 6:30 pm

InterContinental Toronto Centre
225 Front Street West, Toronto, ON
M5V 2X3